

CAPABILITY STATEMENT

JANUARY 2024



OUR DIFFERENCE



"We pride ourselves on our team's excellent communication skills, high attention to detail, and positive approach including our sub-contractors. 'Nothing is impossible' and there is a solution to everything. Our project management is next to none. We take the stress out of building. Having a background in design and working with some of Australia top Architects allows us to ask the right questions & provide different possibilities, creating the best details at the appropriate cost."

NSW Award Winning designers and builders, Green Building Accredited, MBA Certificate of Excellence in Carpentry & Joinery, members of the MBA NSW





EXPERTISE & EXPERIENCE



Incorporating our experience of working with State-of-the-art modern Architectural designs, Heritage buildings, FZ Bushfire construction, Green & passive house construction & design methods, has allowed us to develop diverse and broad experience which suits all clients & Designers.

Our Project Management is second to none. Keeping everything on track whilst allowing flexibility in design and approach is key to what we do. We use modern technology and processes such as GanttPro, Autocad, Trimble, Bimx, and importantly, synchronized Cloud Dropbox for file sharing allowing the entire team, including architects and clients to always be up to date on the progress.

With our dedicated team of highly trained staff, externally and internally, we have the hours and experience necessary to accomplish any project. Having worked alongside many Architects, Engineers, Interior designers, Lighting designers, Landscape Architects, we can coordinate the most complex of projects.

Some of our leading experiences include Precast/in-situ/suspended/off-form concrete, steel portal frames, basements & underpinning, Screw piling, block/brick, timber & steel framing, poured earth, rammed earth, hebel, recycled materials, Barestone, Coreten, Colorbond & more...

Architects: Ronald Hicks HDR, Richard Leplastrier & Eva Hejgarrd-Brooks, TAKT, David Thompson WMK, Diego BOLOGNA DESIGNS, Jon King DESIGN KING, Diego Villar VILLAR ARCHITECT, Ingrid Donald, Giles Newstead DOCK-4, Alexander Michael SILOBOY, Tom Simmat & Assoc & more...

Commercial & Residential Engineers: Richard Barnes BUREAU, Davood MYD, Max Irvine, Geoff Metzler & Assoc, MI Engineering, Gerad Balkin, Richard Rollo, Kim Lukeman, Westlake & Punnet, & more...





OUR TEAM

DIRECTOR

Andy Robards is the Managing Director of Futurescape Pty Ltd Trading as Greenscape
Construction & Design. With a Bachelor's Degree in Business and a Carpentry Trade, he not only has the background to run the business financially but with hands-on experience from the ground up. Building & designing his own home after 12mths into his apprenticeship.
With a sojourn of facilitating corporate training for 10yrs, Andy was teaching the finer points of communication, team profiling and creating critical paths. Creating Greenscape with this experience has seen the company become an effective team of building professionals with great communication skills across the board. Attention to detail, flexibility and prioritising whilst maintaining open communication with all stakeholders has become an integral part of our culture.

TEAM

20 Staff

<u>Director Licenced Builder Cert IV Building & Construction / B.Bus Accounting & Marketing</u>
oAndrew Robards

Builders: Cert IV Building and Construction &/or Licensed

oJason Page
oNick Sharpe
oMicthell Tygin

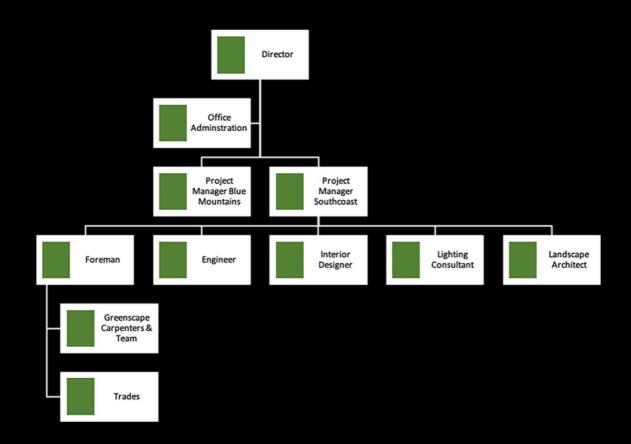
oTom Prezly

oRiley Hansen





ORGANISATIONAL CHART



INSURANCES

Home Warranty Insurance - MBA Brokers

\$7.5 million Open Job Limit

Public Liability & Contract Works Insurance – MBA Brokers

\$20million





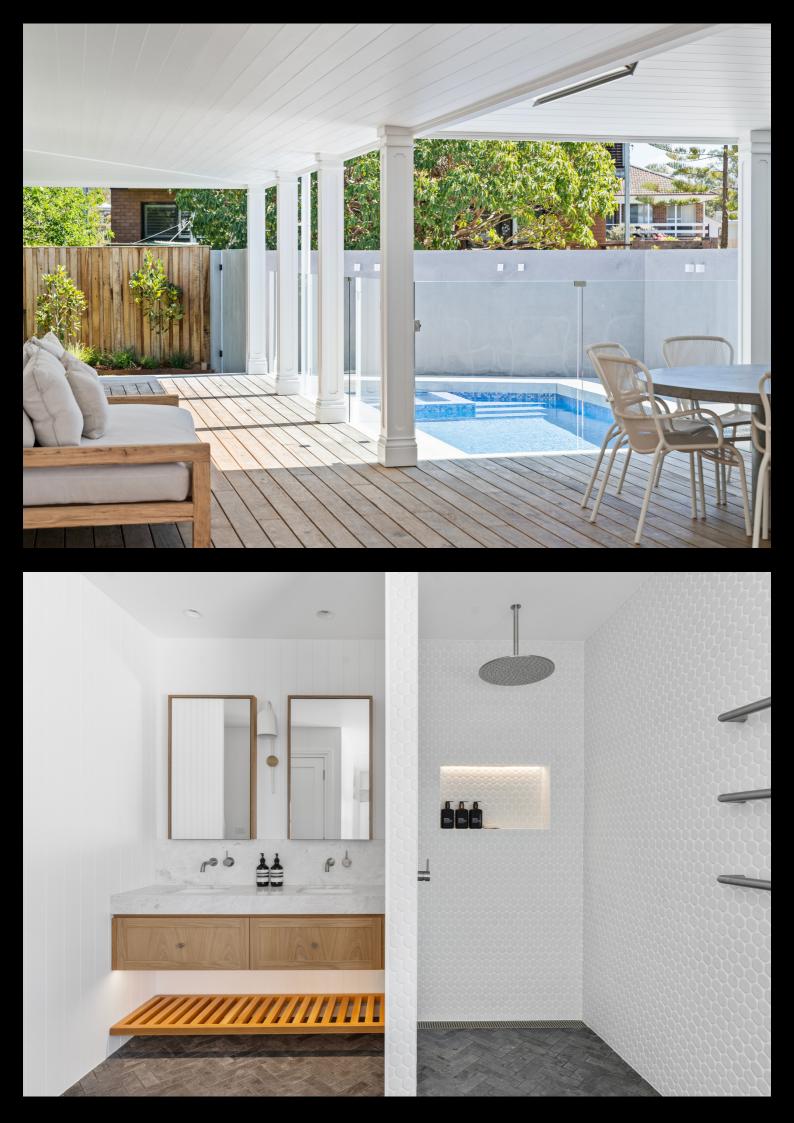


QUALITY FINISHES











FINANCIAL LAYOUT & CONTRACTING

Contracts:

-MBA Cost Plus Contract – with Architectural supplement where required.

-Cost-plus percentage margin: 20% up to \$1m project

Negotiable for >\$1m

-Cost plus a fixed sum OR Fixed price management fee

-Trade discounts & competitive quotations passed onto all clients.

Note: Contract Restructuring

-Due to covid and the building boom in the US & Australia (Now cooling) Costs of trades and materials are difficult to estimate. Most current buildings are coming in at 30% higher than estimated/quoted. Avoiding any chance of receivership and building works being put on hold, we have now restructured to a 'preferred' Cost-Plus basis. We, therefore, have reduced our risk of exposure, endeavouring to keep our clients safe whilst completing all projects. We have an open book policy with clients and Architects having full access to weekly budget reports and all invoicing & quotations.

Current Projects

-19 Booth Ave Narrawallee \$3.5m
-20 Shalom Way Tappitallee \$2m
-7 Normandy St Narrawallee \$1.5m





If you would like to talk with any of our past clients, architects, engineers or even our staff, we would warmly welcome you to do so. With a very open and collaborative approach to building, we believe the best approach is to come to us with your ideas and requirements so we can discuss how we will not only meet your needs, we will demonstrate why we are different from other builders.

"ANYTHING IS POSSIBLE"



TESTIMONIALS

"Greenscape Construction produced a high-quality build for our mountain retreat in Blackheath. Over the 18 months that we worked together, they were co-operative and proactive in ensuring that the project would be a success. A small but quite complex build. Having now enjoyed the property for 3 years, we continue to recognise the quality of their work. We would be happy to recommend Greenscape to prospective clients."

Ronald + Catherine Hicks

"I was very fortunate that my Architect, Diego Villar introduced me to the Greenscape team and recommended them to undertake a major extension to my existing home in the Blue Mountains. From the very first meeting, I found both Andy and Jason to be transparent, respectful and understanding of my needs. The project commenced as planned and from day one Kyton and his team worked meticulously through the complexity of the design, consulting with Diego when needed, to methodically delivered the project. Andy was regularly on hand to ensure the standards and details were being met, Jason was always available to provide advice and input to Kyton so as to ensure the end result is magnificent.

Kyton's planning, project management and organizational skills and his meticulous attention to detail meant that he was always pushing the team and himself to deliver to a very high standard. The whole Greenscape team, including all the highly professional contractors from electricians, plumbers, painters, etc who were on site when they needed to be, ensured that the project was completed on time. I could not be happier with the Greenscape team - each and every one of them were a true delight to work with, and I believe rightly proud of what they created."

Louise

"The experience of renovating our family home with Greenscape was entirely positive. Their team were communicative, organised, friendly and enjoyable to work with; while maintaining diligent attention to detail, creating high quality craftsmanship. Their understanding of design, construction and aesthetic was valuable for us to plan collaboratively, as we didn't use an architect. We have and will continue to recommend their work. We now look at our home with joy, and are grateful to have found such exceptional builders to create it."

Chris Ganora & Alison Lyon, Blackheath.

"Greenscape Constructions was recommended to us as we wanted to build an eco off-grid house. The construction team led by Andy and Phil was excellent in every way- professional, polite and friendly with attention to detail. The design features are simple yet aesthetically pleasing. The house maximises thermal efficiency and is never too cold or too hot despite extremes in weather.

Local and reliable subcontractors were used and they have become our tradesmen of choice for any maintenance issues.

In total we had a great experience with our build and have every confidence in recommending the Greenscape team."

David and Leonie

